

Facts and Trends™

Published Feb. 2010**



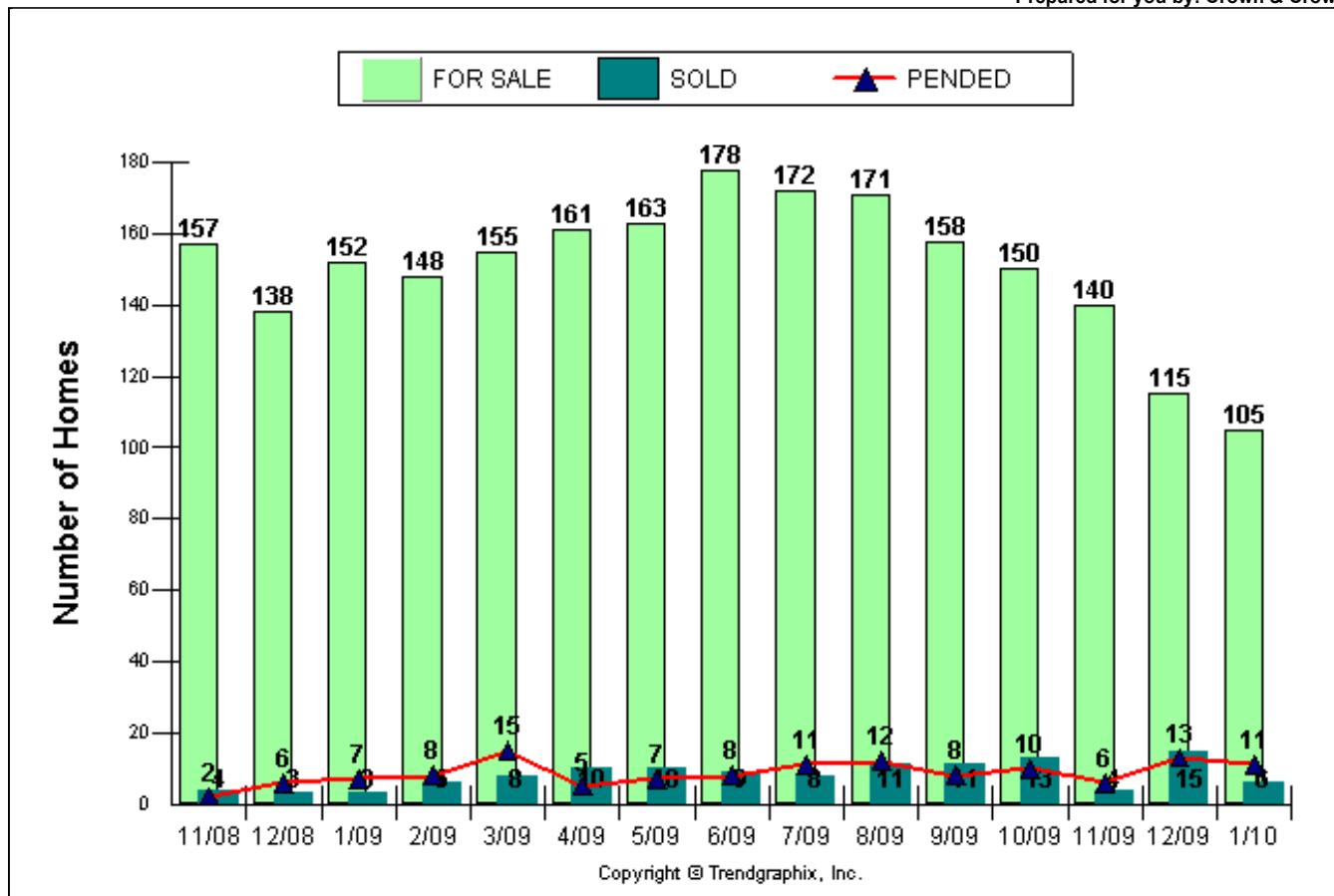
Location : ZIP 92118

Number of Homes For Sale vs. Sold vs. Pended (Nov. 2008 - Jan. 2010)

Price Range: \$0 - No Limit, SQFT Range: 0 - No Limit, Year Built: 0 - No Limit

Res - Detached

Prepared for you by: Crown & Crown



	1 month			1 year			15 months		
	Dec 09	Jan 10	% Change	Jan 09	Jan 10	% Change	Nov 08	Jan 10	% Change
For Sale	115	105	-8.7% ↓	152	105	-30.9% ↓	157	105	-33.1% ↓
Sold	15	6	-60% ↓	3	6	100% ↑	4	6	50% ↑
Pended	13	11	-15.4% ↓	7	11	57.1% ↑	2	11	450% ↑

Date	11/08	12/08	1/09	2/09	3/09	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10
For Sale	157	138	152	148	155	161	163	178	172	171	158	150	140	115	105
New Listing	19	10	33	17	36	25	31	50	18	24	19	25	10	8	21
Sold	4	3	3	6	8	10	10	9	8	11	11	13	4	15	6
Pended	2	6	7	8	15	5	7	8	11	12	8	10	6	13	11
Mon of Inv. on Sold	39.3	46	50.7	24.7	19.4	16.1	16.3	19.8	21.5	15.5	14.4	11.5	35	7.7	17.5
Mon of Inv. on Pended	78.5	23	21.7	18.5	10.3	32.2	23.3	22.3	15.6	14.3	19.8	15	23.3	8.8	9.5
Absorption Rt. on Sold	2.5	2.2	2	4.1	5.2	6.2	6.1	5.1	4.7	6.4	7	8.7	2.9	13	5.7
Absorption Rt. on Pended	1.3	4.3	4.6	5.4	9.7	3.1	4.3	4.5	6.4	7	5.1	6.7	4.3	11.3	10.5
Avg. Act Price	2686	2667	2672	2655	2776	2740	2795	2784	2773	2836	2815	2709	2724	3186	3293
Avg. Sld Price	1091	1673	1209	994	1756	1444	1534	1183	1612	1443	1665	1428	1200	1286	1065
Avg. Sq Ft Price	668.4	737.8	963.1	558.1	626.3	735.8	613.7	635.3	824.6	672.9	709	659.4	651.7	665.4	629.6
Sold/List Diff. %	94	93	87	84	90	87	89	94	90	91	91	88	94	96	92
Days on Market	135	99	219	142	141	138	154	156	120	103	156	123	168	122	174
Sold/Orig LP Diff. %	79	80	75	73	83	79	77	85	82	87	78	77	84	85	84
Avg CDOM	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Median Price	1011	1400	1100	885	1610	1320	1138	900	1450	1400	1245	1360	1178	1200	1005

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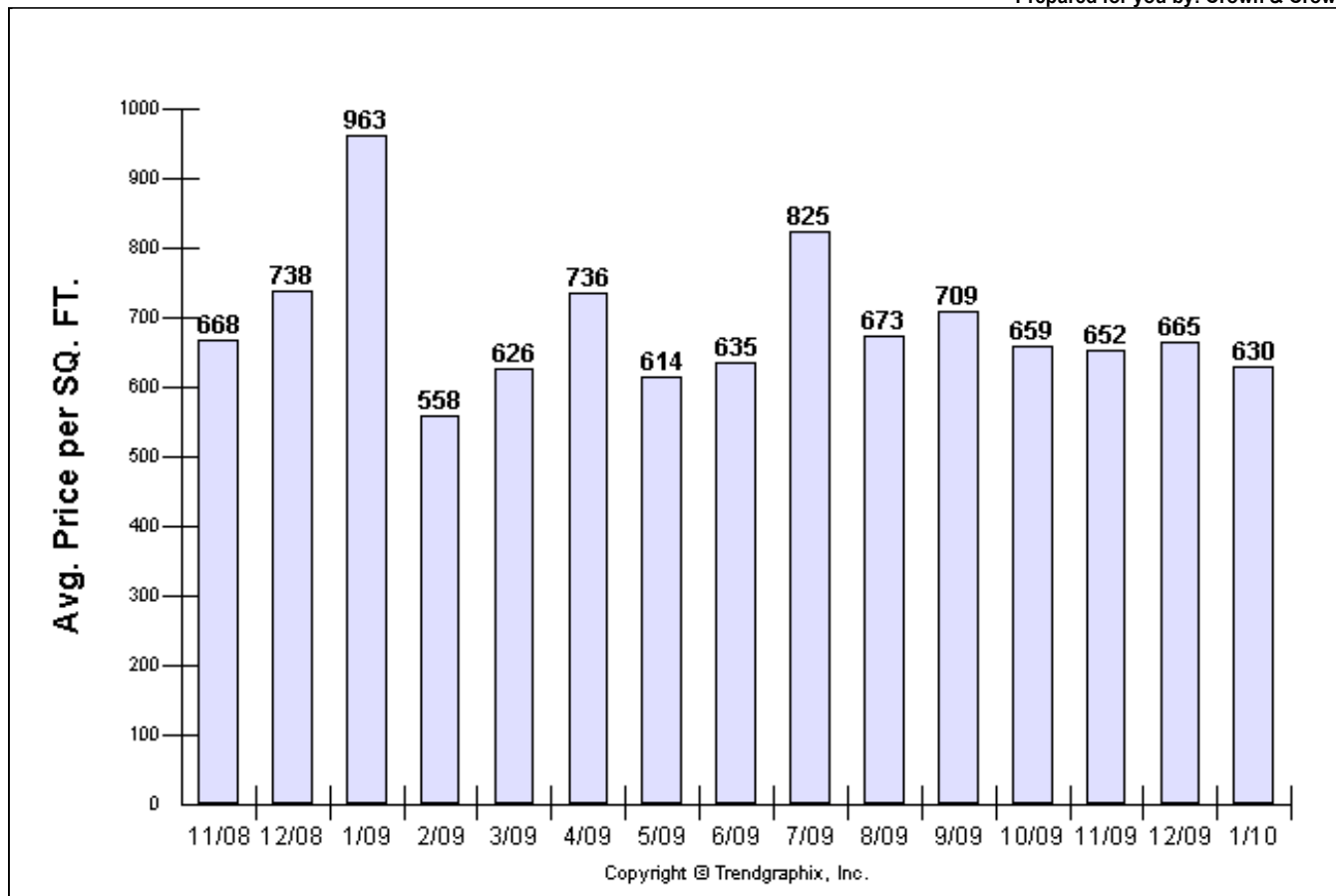
Location : ZIP 92118

Average Home Sold Price per SQFT (Nov. 2008 - Jan. 2010)

Price Range: \$0 - No Limit, SQFT Range: 0 - No Limit, Year Built: 0 - No Limit

Res - Detached

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Avg. Sq. Ft. Price	1 month			1 year			15 months								
	Dec 09	Jan 10	% Change	Jan 09	Jan 10	% Change	Nov 08	Jan 10	% Change						
	665	630	-5.4% ↓	963	630	-34.6% ↓	668	630	-5.8% ↓						
Date	11/08	12/08	1/09	2/09	3/09	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10
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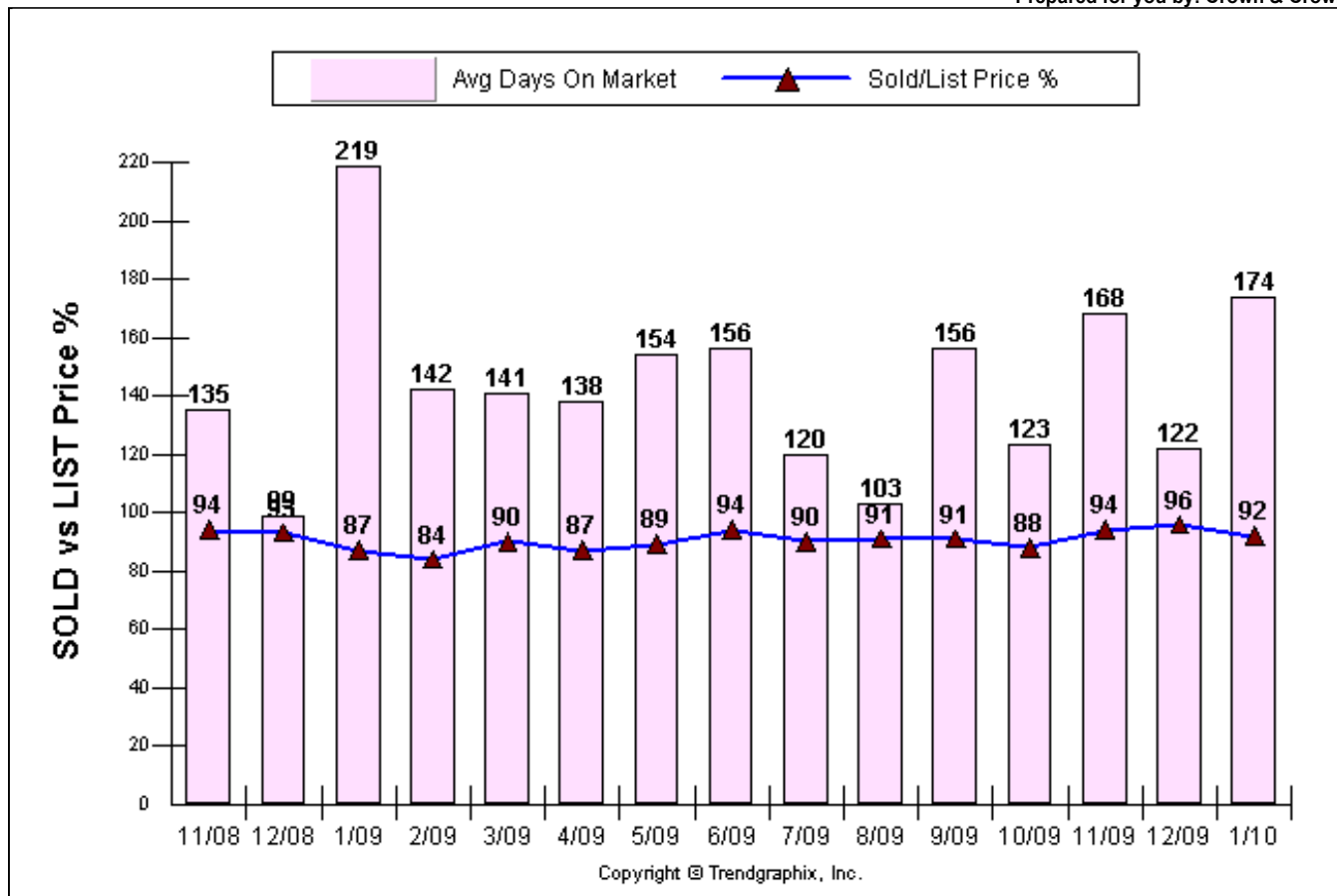
Location : ZIP 92118

Avg DOM & SP/LP % (Nov. 2008 - Jan. 2010)

Price Range: \$0 - No Limit, SQFT Range: 0 - No Limit, Year Built: 0 - No Limit

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	1 month			1 year			15 months		
	Dec 09	Jan 10	% Change	Jan 09	Jan 10	% Change	Nov 08	Jan 10	% Change
Avg. Days on Market	122	174	42.6% ↑	219	174	-20.5% ↓	135	174	28.9% ↑
Sold/List Diff. %	96	92	-4.2% ↓	87	92	5.7% ↑	94	92	-2.1% ↓

Date	11/08	12/08	1/09	2/09	3/09	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10
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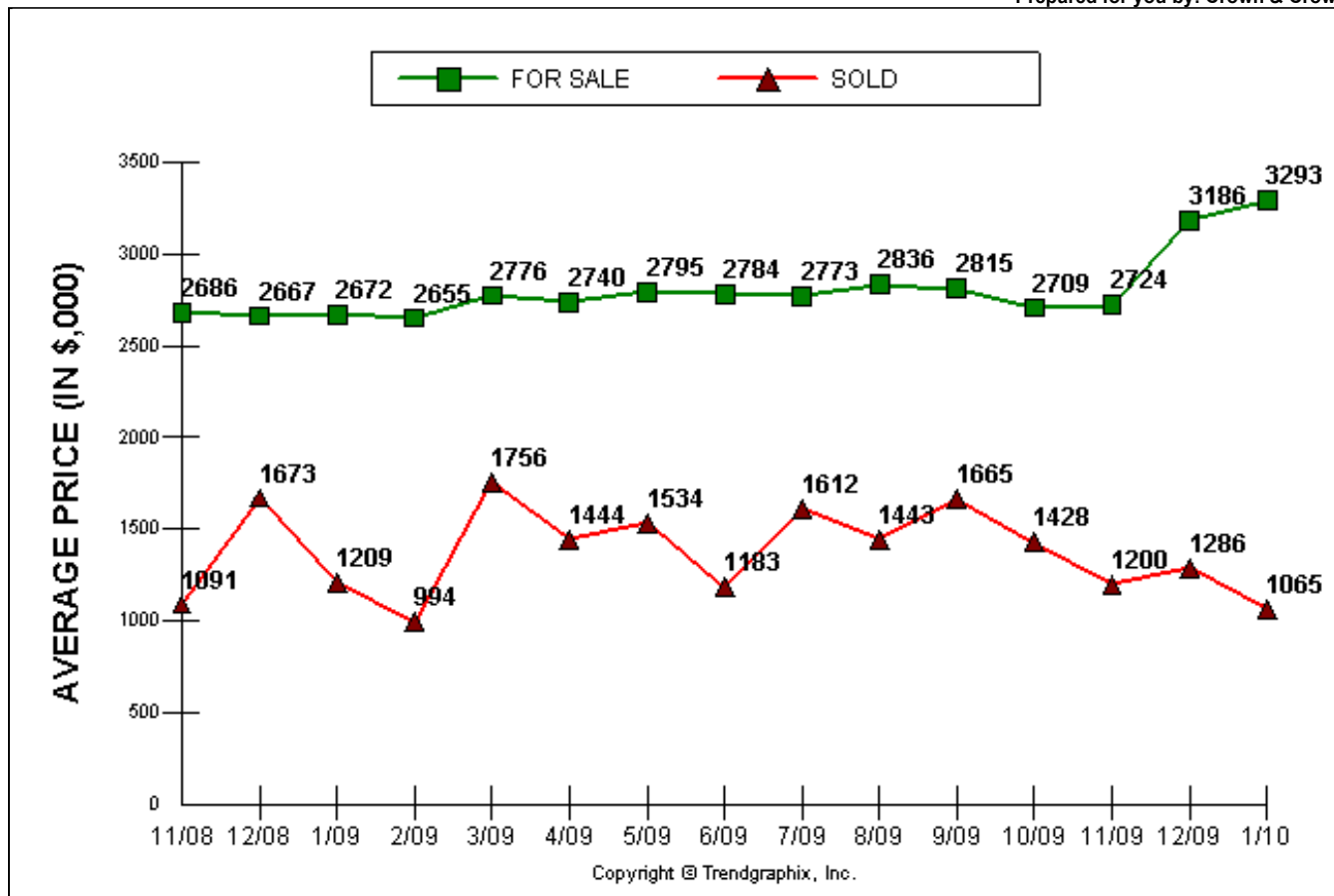
Location : ZIP 92118

Avg Price For Sale & Sold (Nov. 2008 - Jan. 2010)

Price Range: \$0 - No Limit, SQFT Range: 0 - No Limit, Year Built: 0 - No Limit

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	1 month			1 year			15 months		
	Dec 09	Jan 10	% Change	Jan 09	Jan 10	% Change	Nov 08	Jan 10	% Change
Avg. Active Price	3186	3293	3.4% ↑	2672	3293	23.2% ↑	2686	3293	22.6% ↑
Avg. Sold Price	1286	1065	-17.2% ↓	1209	1065	-11.9% ↓	1091	1065	-2.4% ↓

Date	11/08	12/08	1/09	2/09	3/09	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10
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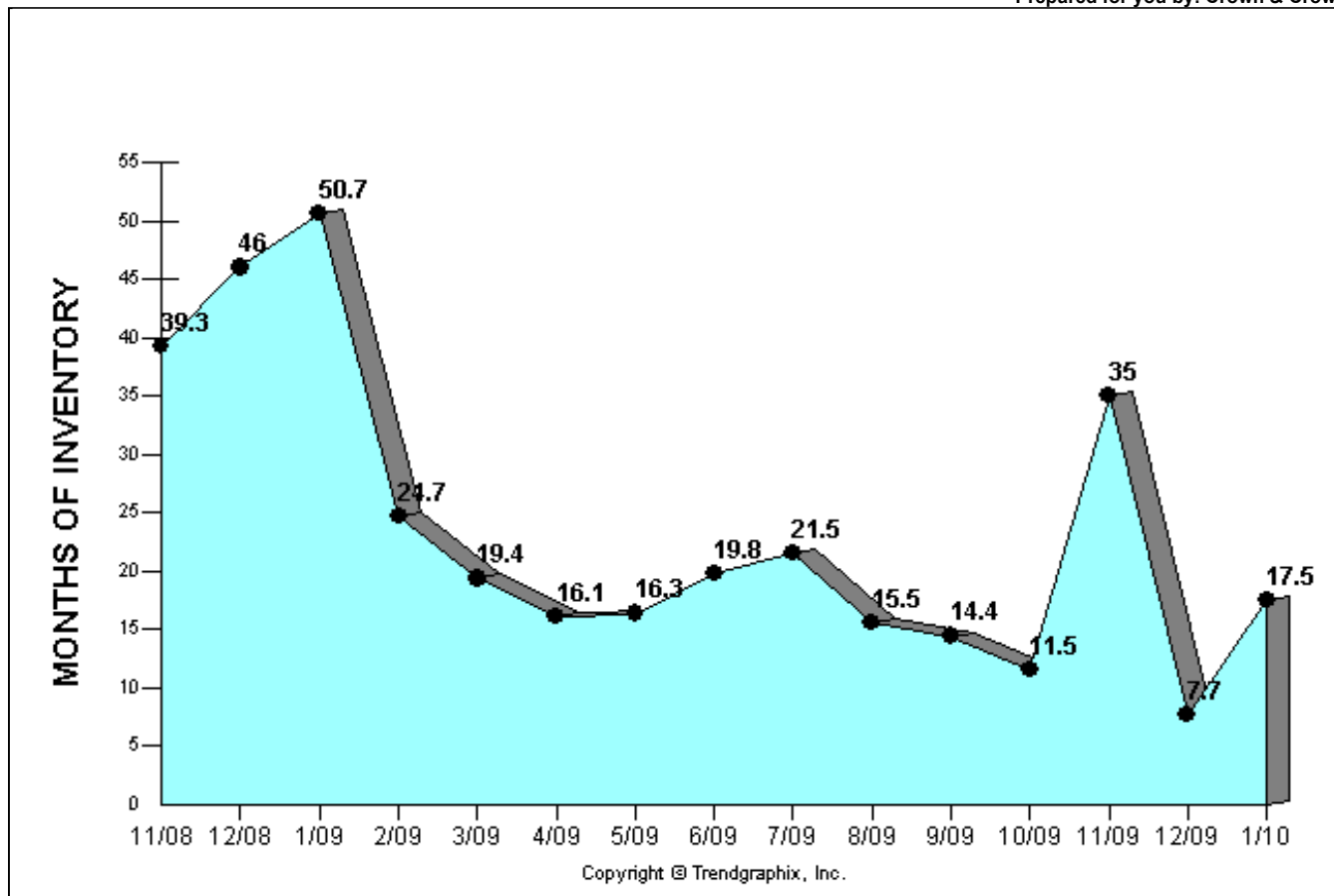
Location : ZIP 92118

Months of Inventory based on Closed Sales (Nov. 2008 - Jan. 2010)

Price Range: \$0 - No Limit, SQFT Range: 0 - No Limit, Year Built: 0 - No Limit

Res - Detached

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	1 month			1 year			15 months								
	Dec 09	Jan 10	% Change	Jan 09	Jan 10	% Change	Nov 08	Jan 10	% Change						
Months of Inventory (Closed Sales)	7.7	17.5	127.3% ↑	50.7	17.5	-65.5% ↓	39.3	17.5	-55.5% ↓						
Date	11/08	12/08	1/09	2/09	3/09	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10
For Sale	157	138	152	148	155	161	163	178	172	171	158	150	140	115	105
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